Internships & Employment
2011-2012
Cornell Institute for Public Affairs
CIPA: a program distinguished by breadth & depth of training

The Cornell Institute for Public Affairs (CIPA) leverages the vast academic and professional resources of Cornell University to train the next generation of leaders working at the intersections of the public, private, and nonprofit sectors. Our students graduate from CIPA prepared to serve as implementers and managers of change through core coursework in Administration, Economics/Finance, and Quantitative Analysis. In addition to core training, CIPA offers subject matter and professional skills concentrations in eight areas.

**Concentrations**

1. Economics & Financial Policy  
2. Environmental Policy  
3. Government, Politics & Policy Studies  
4. Human Rights & Social Justice  
5. Public and Nonprofit Management  
6. Science and Technology Policy
1. Economics & Financial Policy
2. Environmental Policy
3. Government, Politics & Policy Studies
4. Human Rights & Social Justice
5. Public and Nonprofit Management
6. Science and Technology Policy
7. International Development Studies
8. Social Policy
Employment by sector

Class of May, 2011
(9 Months)

- 43% Private
- 29% Public
- 15% Non-profit
- 7% Further Grad Studies

94% Rate

Class of May, 2012
(3 Months)

- 41% Private*
- 24% Public
- 24% Non-profit
- 11% Further Grad Studies

87% Rate

* includes non-profit development consulting
Class of May, 2011
(9 Months)

$75,500 Private
$51,750 Public
$40,000 Non-profit

Class of May, 2012
(3 Months)

$55,000 Private*
$57,009 Public
$56,250 Non-profit

* includes non-profit development consulting
• Bank of Montreal, Canada
• Banyan Global
• Bo Mathews Center for Excellence
• Booz Allen Hamilton
• Bridgeport Education
• Cayuga Hospitality Advisors
• CCS Fundraising **
• Center for Strategic and International Studies
• Center on Budget & Policy Priorities, International Budget Partnership
• Central Bank of Brazil
• Central Intelligence Agency
• Chemonics International
• China Resources Holding Co., China
• Citibank Co. Ltd., China
• CITICS Securities Co. Ltd., China
• Civilian Complaint Review Board
• Clafin University
• Climate Policy Initiative
• Concern Worldwide
• Cornell University, Employment & Disability Institute
• Deloitte and Touche
• Ecological Society of America
• Ernst & Young, NYC & Tokyo **
• FI Consulting
• General Electric, Japan
• Goldman Sachs
• Graham-Pelton Consulting
• Healthfirst
• Hoku Corporation
• Hudson Institute
• Huron Consulting Group
• Industrial Economics
• Innovation Center for Energy and Transportation

** multiple offers
• Inter-American Dialogue
• International Center for Trade and Sustainable Development, Switzerland
• Food and Agriculture Organization, Italy
• International Finance Corporation
• Joseph Investment, China
• JP Morgan Chase
• Luce Foundation
• Mastery Charter Schools
• Merlins Group
• Ministry of Finance, Japan
• Ministry of the Environment, Japan
• Monitor Group, China
• Morgan Stanley
• National Academy of Public Administration
• New York City Mayor’s Office of Operations
• New York State Senate
• O’Hare Serna Farms
• One Acre Fund, Ethiopia
• Peace Corps
• PricewaterhouseCoopers
• PRO-telligent, LLC
• Redstone Haute Couture, China
• Republic of Turkey, Ministry of Development
• Roland Berger Strategy Consultants, China
• Sibley International
• TD Securities, Global Technical & Operations Group, Canada
• Teach for America
• Technoserve
• The Achievement Network
• The National Development & Planning Agency, Jakarta
• The Pancreatic Cancer Action Network
• The Port Authority of NY & NJ
• UN Development Programme, Kazakhstan
• UN World Food Programme, Ecuador
• US Agency for International Development
• US Congressional Research Service
• US Department of Health and Human Services
• US Department of State
• US Environmental Protection Agency
• US Food and Drug Administration
• US Office of Management and Budget
• Vietnam Education Foundation
• World Bank, Washington, DC & Pakistan**
• World Vision
Analyst
Assistant VP Student Life & Director of Residential Life
Deputy Project Manager
Director of External Relations
Director, Strategy and Business Development
Executive Director
Financial Analyst
Foreign Service Officer
Foundation Fellow
Intelligence Analyst
Leadership Fellow
Management Analyst
Manager
Market Project Manager
National Expert, Public Administration
Operations Manager
Planner

Program Analyst
Program Associate
Program Director
Program Examiner
Program Officer
Project Coordinator
Project Organizing Coordinator
Public Policy Associate
Regional Affiliate Manager
Regional Director Latin America
Research Assistant
Research Fellow
Risk Analyst
Senate Fellow
Senior Consultant
Senior Financial Analyst
Senior Market Risk Analyst
Senior Operations Officer
Senior Policy Analyst
Eliza Mohlie  MPA 2012  
Alumna of Hartwick College, Oneonta, NY  

**Concentration:** Government, Politics and Policy Studies  
**Internship:** National Defense University, Washington, DC  
**Current Employment:** Contractor for the US Dept. of State, Washington, DC

“While getting a job in one’s field of choice is ultimately dependent on the individual, CIPA pushed the right combination of skills and methods to help me find a good position. The academic and analytic skills I learned at CIPA were key. Equally important were the communication and writing skills—they allowed me to articulate the ways in which I could contribute to an organization. The culture of CIPA is absolutely supportive, too. I ended up in my current position because of a referral from a Cornell connection made available by CIPA. Who you know is critical, and Cornell engenders loyalty that served me well in my own job search. Spending my last semester in CIPA’s Washington, DC Externship program was a bonus—it was both exciting and practical. The semester combined classes and an internship. It was a good transition between graduate school and full-time employment.”
Representative Internships 2011-2012

- AT Kearney, China
- Accenture
- ACCION
- AFL-CIO
- Africa Business Information Bank, Germany
- AfricAid
- ASEAN, Indonesia
- Atlantic Council
- Aveshka
- Bain and Company, China
- Baltimore County Commission on Environmental Quality
- Bank of China, Hong Kong
- Bank of Communications, China
- Bosnia Initiatives for Local Development*, Bosnia
- CARE International, Sri Lanka
- Center for Rural Strategies
- Center for Strategic & Policy Studies, Brunei
- China Galaxy Securities Company Ltd, China
- China Investment Corp, China
- China Labor Watch
- China Life Investment Holding Company, China
- China Social Innovation Foundation, China
- China Venture Capital, China
- Civic Exchange, Hong Kong
- Clinton Foundation
- Congressional Budget Office
- Congressional Research Service
- Corporation for Sustainable Development
- Daiwa Capital Markets Limited, Hong Kong
- Dalian Commodities Exchange, China

**multiple offers**
• DC Central Kitchen
• District of Columbia Public Schools
• Deloitte and Touche
• Deloitte Tax LLP
• Everbright Securities Co., China
• FINCA
• Food and Agriculture Organization of the United Nations, Italy
• Food Bank of Central and Eastern North Carolina
• Girls Inc. of Alameda County
• Hong Kong Monetary Authority
• INOMA, Mexico
• Inter-American Dialogue
• International Center for Trade and Sustainable Development, Switzerland
• International Economic Development Council
• International Food Policy Research Institute
• International Rescue Committee
• LawMedia Group
• Lower East Side Ecology Center
• Mark Takano for Congress
• McKinsey & Company, China
• Merrill Lynch
• Ministry of Women’s Affairs, Government of Cambodia
• National Governors Association
• National Organization for Women
• Nawakamal Foundation, Indonesia
• New York City Comptroller’s Office
• New York City Department of Education
• New York City Department of Small Business Affairs
• New York City Economic Development Corp
• New York City Housing Authority
**Internship by location**

- **62%** Domestic US
- **38%** Abroad

- New York City Housing Preservation and Development
- New York City Office of Management and Budget
- New York State Division of Human Rights
- Office of Colorado Senator Mike Johnston
- Office of US Congressmen Maurice Hinchey
- Ogilvy & Mather, China
- Orient Securities Co. Ltd., China
- Poder Academy, Uganda
- Revenue Watch Institute
- School of One
- Shenzhen Airlines, China
- State Bank of Pakistan
- Teach for America
- The Carter Center
- The Food Bank of Central and Eastern North Carolina
- The Nature Conservancy, Tanzania
- The Tata Institute, India*
- The Unforgotten Fund, Zambia
- UBS Hong Kong
- UN Department of Economic and Social Affairs
- UN Department of Management, Office of HR, Strategic Planning & Staffing
- UN Economic Commission for Latin America and the Caribbean, Mexico
- UN Food and Agricultural Organization, Italy
- UN Office for the Coordination of Humanitarian Affairs, Japan
- UN Office on Drugs and Crime, Cambodia
- UN Population Funds, Cameroon
- UN Secretariat, Office of Human Resource Management, Outreach Unit
<table>
<thead>
<tr>
<th>Organization</th>
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<tbody>
<tr>
<td>UN World Food Programme, Italy</td>
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<tr>
<td>UNICEF*</td>
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<tr>
<td>United Nations Development Programme, Pakistan &amp; Fiji</td>
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<tr>
<td>Upward Bound</td>
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<tr>
<td>US Department of Commerce</td>
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<tr>
<td>US Department of Health and Human Services</td>
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<td>US Department of Justice</td>
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<td>US Department of State</td>
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<td>US Department of Treasury</td>
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<td>US Environmental Protection Agency</td>
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<tr>
<td>US Pan Asian American Chamber of Commerce</td>
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<tr>
<td>US Patent and Trademark Office</td>
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<tr>
<td>White House Council on Community Solutions</td>
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<tr>
<td>Women's Campaign Fund</td>
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<tr>
<td>World Bank*</td>
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**CIPA WASHINGTON, DC**

Externship Organizations 2011-2012

- US Department of Commerce, Trade Information Center
- World Bank
- DC Central Kitchen
- Graham-Pelton Consulting
- Consumer Voice
- US Food and Drug Administration
- Inter-American Dialogue
- National Defense University
- DC Public Schools
- INTERPOL
- US Department of Justice
- Search for Common Ground
- Global Environment Facility
- Sibley International
- Xinhua News Agency
We support students through each phase of their career development:

- Self-Assessment
- Researching Opportunities
- Networking
- Executing Applications
- Evaluating Offers

Specific services offered to current students, alumni and employers:

- Individual Internship, Employment, PhD and JD Advising
- Career Development and Information Sessions
- Résumé/Cover Letter Review
- Behavioral/Case/Finance Mock Interviewing
- Internship/Employment Opportunities and Resources
- Alumni and Employer Referrals
- Off-Campus and On-Campus Recruitment & Interviewing
- CIPA Career Networking Events in Washington, DC and New York City
- Opportunity to Network with Employers in NYC: All Ivy Environmental and Sustainable Development Career Fair and Public Service Expo
CIPA allowed me to customize my MPA program. I came in with three years of experience in the private sector and wanted to take courses in public administration, privatization and new public management, as well as public economics. I chose a concentration in Economics and Financial Policy and was able to develop a program of study that was aligned perfectly with my academic and career goals. CIPA also offered me the opportunity to go to Washington, DC for an externship semester. There I gained valuable professional experience in the heart of U.S. public policy and built up my professional network.
Cornell is truly a global community, and this is reflected in the number and diversity of organizations represented at our annual Cornell Career Services Fair and Nonprofit and Government Career Fair. On average, more than 150 organizations across sectors are represented at the Cornell Career Services Fair every fall, and more than 60 organizations at the Nonprofit and Government Career Fair every spring.

In addition to on-campus events, CIPA sponsors annual career networking events in Washington, DC and New York City to enable students to meet with public affairs employers and alumni who are unable to participate in on-campus recruitment. Approximately 15-20 organizations are represented at each networking event, which, in conjunction with an alumni reception, offer students access to an array of professional resources.

Finally, off-campus study opportunities in Washington, DC, Italy and Nepal, provide students with additional opportunities to engage in internships and hone professional skills during the academic year.
For professional development and career management

Given that many of the most challenging and rewarding internships in the field of public affairs are unpaid, CIPA has developed a competitive grant program that reimburses students for economy travel and lodging expenses incurred by pursuing an unpaid internship.

The median stipend for unpaid internships in the 2011-12 academic year was $2,800. It is also CIPA’s policy to provide financial assistance to students whose work has been selected for presentation at conferences or other professional forums.
Prospective interns and employees

CIPA is committed to providing domestic and international employers with internship and employment candidates at the cutting edge of public affairs. We serve employers by participating in:

- On-Campus and Off-Campus Information Sessions and Interviewing
- Custom Résumé Collection
- On-Campus and Off-Campus Career Fairs and Networking Events

We work with employers to identify appropriate internship or job candidates. To post internship or employment announcements for current students and alumni, or to find out more about how CIPA can assist with your hiring, please contact:

Millie Reed, Career Management Coordinator
mrr6@cornell.edu
607-255-5587
Eugene Kettler  MPA 2012
Teach for America alumnus from West Virginia

Concentration: Public and Nonprofit Management
Internship: The Education Alliance, Charleston, SC
Current Employment: Senior Outcomes Architect for Bridgeport Education, San Diego, CA

“The CIPA program offers students the flexibility to tailor their MPA degree to their specific career goals while providing a solid educational foundation that can be translated into a successful career. I joined CIPA to gather the skills necessary to support educational reform in the US. The service learning and capstone courses I took during my two years introduced me to the world of consulting, where I could work with institutions and individuals to help create innovative educational solutions. In the process, I found my management, negotiation, communication, and organizational skills were enhanced. These experiences helped me secure my current position at Bridgepoint Education. In the future, I hope to pursue a career in politics, where I can directly affect policy and educational decisions. Without CIPA, this aspiration would not be possible.”